## Tiffany H. Card

FOUNDER. DESIGNER. ENGINEER.

## **BUSINESS LEADERSHIP**

## EMAIL LOCATION

tcard@socio.com San Francisco, CA

BUSINESS LEADERSHIP	
Sociometrics Corporation Board Member (active) Director of Technology Nov 2012 – present	Behavioral Health Education
	Oversaw valuation and negotiation of potential merger
	• Led innovation strategy to turn decades of top evidence-based content into a mobile classroom for health educators
	<ul> <li>Managed strategy, forecasting and compensation for sales &amp; marketing team. Increased annual profits from product sales by 35% over five-month execution window</li> </ul>
Briefly	Mobile Commerce App
Founder, CEO Jun 2014 – Aug 2015	<ul> <li>Recruited and led a team of six in the creation of a new consumer shopping app.</li> <li>Incubated by AOL at First Floor Labs, scaled pilot to 15,000 users</li> </ul>
INNOVATION STRATEGY	
StartX	Stanford Accelerator
Designer-in-Residence, Mentor (active) Dec 2013 – Present	• Mentor founders on incorporating design in organizational leadership, UI/UX, branding, growth and recruiting
<b>West</b> Business Strategist in Residence Jul 2012 – Sep 2012	Marketing Firm
	<ul> <li>Advised founding teams at Dropbox and Path on brand and marketing strategy with former Apple SVP of Marketing</li> </ul>
IDEO Senior Project Lead 2006 – 2010	Innovation & Design Consultancy
	• Managed collaborative teams, 1M+ budgets, client relationships detailed engineering and manufacturing in Health portfolio
	SocEnt Clients: Acumen, Kickstart, SoCap, WSUP, One Heart
SOCIAL VENTURES	
<b>Komaza</b> Advisor, Innovation Strategy (active) Social Innovation Externship, Kenya Jul 2009 – Dec 2009	Microforestry Start-Up
	• Launched design of mobile operations tools to scale farmer extension network
	Current advisor on innovation strategy and communications
Acumen Fund	Investment Fund
Summer Associate, India Jun 2011 – Aug 2011	<ul> <li>Led redesign of value-added services and knowledge sharing for global CEO network</li> </ul>
EDUCATION	
<b>MBA</b> 2010 – 2012	Stanford Graduate School of Business
	Executive Committee, Public Management Program
	Board Fellow, Microcredit Enterprises
	Ely Fellows Award, Stanford Management Internship Fund
<b>MS, Mechanical Engineering</b> 2004 – 2006	Stanford University
	Teaching Assistant, Product Realization Laboratory
<b>BS, Engineering + Literature</b> 2000 – 2004	Yale University
	• Graduation with Distinction; President, Yale Glee Club